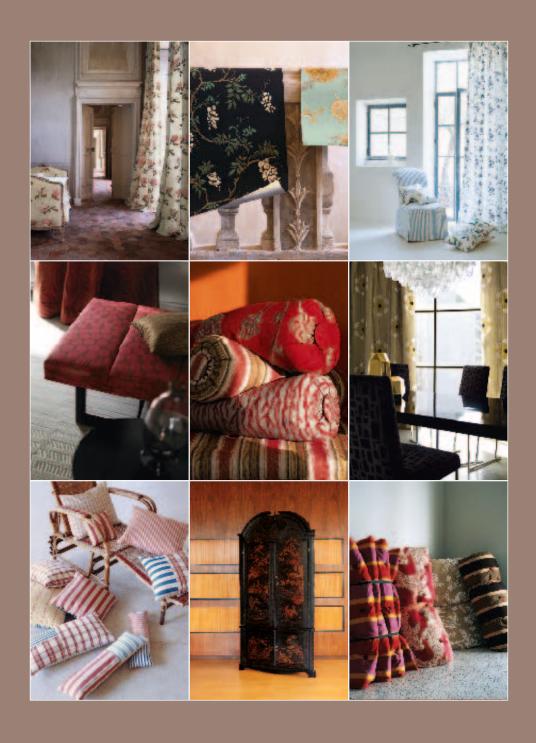
# COLEFAX GROUP PLC



ANNUAL REPORT AND ACCOUNTS 2009

Colefax Group is an international designer and distributor of luxury furnishing fabrics and wallpapers and a leading international decorating company. Sales are made under the brand names Colefax and Fowler, Cowtan and Tout, Jane Churchill, Larsen and Manuel Canovas. The Group has offices in the UK, USA, France, Germany and Italy which form part of an expanding worldwide distribution network.

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## FINANCIAL HIGHLIGHTS

	2009 £′000	2008 £'000	Increase/ (Decrease)
Revenue	75,562	78,181	(3)%
Profit from operations	2,656	6,081	(56)%
Profit before taxation	2,649	5,942	(55)%
Profit attributable to shareholders	1,830	4,065	(55)%
Basic earnings per share	12.9p	27.5p	(53)%
Diluted earnings per share	12.4p	26.1p	(52)%
Dividends per share	2.88p	4.20p	(31)%
Equity	21,133	19,229	10%
Operating cash flow	5,176	6,956	(26)%
Net funds	3,078	2,419	27%

#### CHAIRMAN'S STATEMENT

#### **Financial Results**

The Group's pre-tax profit for the year to 30th April 2009 decreased by 55% to £2.65 million (2008 – £5.94 million) on sales down 3% at £75.56 million (2008 – £78.18 million). Earnings per share decreased by 53% to 12.9p (2008 – 27.5p) and the Group ended the year with net funds of £3.08 million (2008 – £2.42 million).

During the year, the Group purchased for cancellation 550,000 shares at an average price of £1.63 per share, representing 3.6% of the Group's issued share capital at the start of the year.

Due to the current economic climate, the Board has decided to recommend that the final dividend is halved to 1.33p per share (2008 - 2.65p), making a total for the year of 2.88p (2008 - 4.20p), a decrease of 31%. The final dividend will be paid on 9th October 2009 to shareholders on the register at the close of business on 11th September 2009.

The principal reason for the reduction in this year's results has been the significant decrease in sales in our largest market, the US, from August 2008. In addition, a number of European markets, together with the UK, started to deteriorate from January 2009. In response to the downturn, the Group incurred reorganisation and redundancy costs of £876,000. Profits were also adversely affected by hedging contracts put in place in the early part of the year which meant that the Group did not fully benefit from the subsequent dramatic strengthening of the US dollar.

#### **Product Division**

 Fabric - Portfolio of Five Brands: "Colefax and Fowler", "Cowtan and Tout", "Jane Churchill", "Manuel Canovas" and "Larsen"

Sales in the Fabric Division, which represent 81% of Group sales, decreased by 2% to £61.08 million (2008 - £62.15 million) and by 14% on a constant currency basis.

Sales in the US, which represent 51% of the Fabric Division's sales, decreased by 18% on a constant currency basis. The reduction in sales started in August 2008 and has significantly escalated since January 2009 and we are now experiencing monthly decreases of over 30% compared to the previous year. The most important market for us has always been New York and this area has been particularly badly hit. We currently have two showrooms in New York, which we propose to amalgamate into one at the end of this year. Whilst this will produce only limited cost savings, there are significant sales synergies to be gained once the market recovers. During the year we expanded our Florida showroom and made improvements to our LA showroom.

UK sales, which represent 20% of the Fabric Division's sales, decreased by 8% during the year. The Group benefited from a strong performance during the first six months of the year as the decline in sales did not start until October, and then only moderately. However, since February 2009 the rate of decline has become much more significant and is currently running at around 20% per month compared to the previous year. My view is that the UK housing market will experience a long period of decline and that it may be the latter part of 2010, at the earliest, before there is any real recovery.

Sales in Continental Europe, which represent 26% of the Fabric Division's sales, declined by 13% on a constant currency basis, with a very mixed performance between countries. Our principal market of France has held up reasonably well, although we are now starting to see greater reductions in sales each month. The well publicised problems of Spain and Eire have resulted in a substantial sales decline in those markets compared to the previous year. My view is that Europe will not escape the economic problems which are currently facing the UK and the US and the current rate of decline, which is around 20% compared to the previous year, will remain for at least the next 12 months.

Sales in the rest of the world, which represent just 3% of the Fabric Division's sales, increased by 3% in the year. As there is no major market, it is difficult to predict future trends in this region, but it is relatively unimportant to the Group.

#### CHAIRMAN'S STATEMENT

#### • Furniture - Kingcome Sofas

Sales of Kingcome furniture, which account for 3% of Group sales, decreased by 15% to £2.47 million (2008 – £2.92 million) but this activity remained profitable in the year. Since January 2009, we have started to see a more significant decrease in sales and have made a number of redundancies in our manufacturing facility. We are concerned about the short-term performance of this area of the Group as it is dependent upon the London property market. We have however secured a number of significant contract projects which will help to cushion the shortfall.

#### • Accessories - Manuel Canovas

Sales in our Accessories Division, which account for 3% of Group sales, increased by 2% to £2.51 million (2008 - £2.47 million) but decreased by 13% on a like-for-like basis. The new management team have worked hard to put together an exciting new range for this year but I am concerned that in the current economic climate any real progress will be hard to achieve.

#### **Interior Decorating Division**

Interior decorating sales, which account for 13% of Group sales, decreased by 11% to £9.50 million (2008 – £10.64 million) following an exceptional performance in 2008. The current order book remains relatively strong and we are reasonably confident that this year's results will be similar to last year's. Sales of antiques decreased by 20% in the year to £1.13 million and we expect this area to remain challenging.

#### **Prospects**

In my Chairman's Statement in July last year, I stated that, in my opinion, recessions are usually deeper and last longer than everyone forecasts. Despite this, I believe that I may have still underestimated the seriousness of this recession and its affect on our business.

The US and most of our other major markets are in deep recession and, whilst we have taken action to reduce costs, these will not in any way off-set the level of sales decline that we are currently experiencing. We anticipate that trading conditions will remain very challenging for the current year and our principal focus will continue to be on conserving cash and maintaining tight control over our cost base. The Group has a strong balance sheet, with no debt, and is well placed to deal with the current recession and capitalise on any opportunities which may arise in the future.

I would like to thank all of our staff for their hard work during the year and for their continued enthusiasm and commitment.

David B. Green Chairman 20th July 2009

#### REVIEW OF OPERATIONS AND FINANCE

Key Performance Indicators	2009	2008
Sales Growth	(3.3)%	10.1%
Constant Currency Sales Growth	(14.0)%	10.9%
Gross Profit Margin	<b>52.9</b> %	53.4%
Operating Profit Margin	3.5%	7.8%
Basic Earnings Per Share	12.9p	27.5p
Operating Cash Flow	£5.2m	£7.0m
Stock Turn (Days)	136	134
Cost of Equity Capital	12.9%	16.7%

#### **Sales Growth**

Group sales decreased by 3.3% to £75.56 million (2008 – £78.18 million) and by 14.0% on a constant currency basis. This compares to a 10.9% constant currency increase in 2008 and 8.1% in 2007. In our core Fabric Division like for like sales decreased by 18.1% in the US, 13.3% in Europe and 7.7% in the UK. These percentages mask the fact that sales declined markedly in the second half of the year particularly in our major market the US where sales for the three months to April 2009 were down by 32%. Sales declines of this magnitude are unprecedented and are having a profound effect on the industry. Our suppliers in particular are suffering from destocking by their customers and lower levels of new product investment whilst our clients are reporting sharp falls in their forward order books.

The UK was the Group's best performing market during the year although it accounts for only 20% of Fabric Division sales. We believe this reflects the strength of the property boom in the UK in 2007 and the first half of 2008. In the fabric industry the UK and also Europe have gone into recession much later than the US. As a Group our sales lag activity levels in the high end housing market and as the level of transactions remains extremely depressed we are not optimistic that business will recover in the short term. It is possible that we will see higher levels of refurbishment from people who are not moving house but this will not offset the impact of a steep decline in housing activity in all our major markets.

#### **Gross Profit Margin**

The Group's gross profit margin declined by 0.5% from 53.4% to 52.9%. The main reason for the decline is the strength of the Euro because the Group sources a high proportion of its fabrics from European suppliers. During the year the Euro averaged €1.19 to the pound compared to €1.39 in 2008. This put pressure on margins in the US and the UK which account for 71% of Fabric Division sales. The Group attempted to mitigate some of the strength of the Euro through price increases in the UK and the US but the speed and timing of the Euro's appreciation meant that they were not sufficient to offset the full impact. In addition market conditions are currently not conducive to further significant price increases.

During the year the US dollar appreciated by 25% from \$1.98 to \$1.48 and averaged \$1.66 compared to \$2.01 in the prior year. Although 51% of Fabric Division sales are in the US the Group unfortunately gained little benefit from the appreciation in the dollar due to hedging contracts put in place at the beginning of the year. Losses on forward contracts amounted to £1.29 million compared to a gain of £87,000 last year and are included in the cost of goods sold. Excluding these losses the Group's gross profit margin would have increased from 53.4% to 54.7%.

The average and closing US dollar and Euro rates were as follows:

	2009	2008	% change
US dollar average	1.66	2.01	(17.41%)
US dollar closing	1.48	1.98	(25.25%)
Euro average	1.19	1.39	(14.39%)
Euro closing	1.12	1.27	(11.81%)

#### REVIEW OF OPERATIONS AND FINANCE

#### **Operating Profit Margin**

Group profit from operations decreased by 56.3% to £2.66 million (2008 – £6.08 million) representing an operating profit margin of 3.5% (2008 – 7.8%). The main reason for the decline in the operating profit margin was the 14% drop in constant currency sales. In addition the Group incurred redundancy and reorganisation costs of £876,000 (2008 – £413,000) in an effort to align costs with a much more challenging trading environment. The savings resulting from these actions will not be sufficient to offset expected further falls in sales in the current year and operating margins will remain under pressure. The Group's core Fabric Division is highly operationally geared with high gross profit margins and costs which are relatively fixed. This means that falling sales have a disproportionately large impact on operating margins. The key issue for the Group is when the US market will start to recover. At the present time this seems a long way off. The main internal driver of sales is investment in new product and this will be a difficult balancing act in the current economic climate. Until market conditions improve the Group strategy will focus on operating cash flow and maintaining a tight control over working capital.

Last year we stated that whilst tougher trading conditions would put pressure on operating margins we believed that the Group was well placed to weather any downturn in market conditions due to its strong balance sheet, its geographical diversity and its orientation towards the luxury end of the market. The Group still has a very strong balance sheet with net cash at the year end of £3.08 million and unused bank facilities of £7.51 million. However, the Group's geographical diversity is currently less of a benefit given that all our major markets are in recession. Also the nature of the current recession, which has seen massive wealth destruction throughout the world, means that the luxury sector has been particularly badly affected by the downturn.

#### **Taxation**

The Group tax charge was 30.9% (2008-31.6%). The small reduction in the effective rate is primarily due to the change in the mix of profits between the UK and the US where corporate tax rates are 28% and 40% respectively. Profits at our US subsidiary company Cowtan and Tout have been impacted by the slowdown in sales which began in August 2008. The Group balance sheet includes a significant deferred tax asset of £1.59 million (2008-£2.0 million) mostly relating to timing differences in the US.

#### **Basic Earnings Per Share**

Group earnings per share decreased by 53% to 12.9p (2008 - 27.5p). This compares to a 55% reduction in post tax profits and the small difference is mostly explained by the effect of share buybacks in the current and prior years. During the year the Group bought for cancellation 550,000 shares representing 3.6% of the issued share capital at a cost of £895,000 or £1.63 per share. In the prior year the Group bought for cancellation 303,932 shares at a cost of £465,000 or £1.53 per share. These buybacks have reduced the weighted average number of shares in issue compared to last year by 4%.

#### **Cost of Equity Capital**

The Group Board remains committed to a strategy of share buybacks provided they enhance shareholder value through their effect on earnings per share, net assets per share and return on capital employed. The Group's cost of equity capital measured in terms of earnings per share as a percentage of the share price is 12.9%, down from 16.7% in 2008 and well in excess of the Group's post tax cost of debt of 1.7%. The Group was ungeared at the year end with net cash of £3.08 million. The Group Holding company has significant distributable reserves of £4.83 million to cover further share buybacks but any purchases will depend on cash generation and market conditions.

At our AGM on 15th September 2009, the Group will seek approval to buy back up to 15% of the issued share capital of the company or 2.22 million shares. The shareholding of David Green, Chairman and Chief Executive is currently 31% and as a result further share buybacks will require the renewal of an existing authority to waive Rule 9 of the Takeover Code. Under Rule 9 of the Code any person or persons acting in concert with a shareholding of 30% or more are required to make an offer for the entire issued share capital of the company. An Extraordinary General Meeting to seek approval of the waiver will be held on 15th September 2009 after our Annual General Meeting.

#### REVIEW OF OPERATIONS AND FINANCE

#### **Dividends**

The Board has proposed a 50% decrease in the final dividend to  $1.33p\ (2008-2.65p)$  making a total for the year of  $2.88p\ (2008-4.20p)$  which is a decrease of 31.4%. This represents a break with the Group's progressive dividend policy which sought to increase the dividend every year and reflects the very challenging trading conditions facing the Group. The total cost of the dividend is £407,000 which represents dividend cover of 4.5 times (2008-6.7 times). This remains a high level of cover but the Board continues to believe that the interests of shareholders are best served by utilising the Group's cash and distributable reserves for share buybacks or to fund acquisitions which fit with the Group's existing brand portfolio.

#### Cash flow

The Group had an operating cash flow of £5.18 million in 2009 compared to £6.96 million last year. The net decrease in working capital was £725,000 comprising a decrease in stock of £1.03 million, an increase in debtors of £310,000 and an increase in creditors of £3,000. It is logical to expect a reduction in working capital when sales are falling but the reality of reducing stock whilst at the same time maintaining high levels of customer service is challenging and takes time. Managing stock has if anything become more difficult due to a trend towards shorter product life cycles but it is critical to Group cash flow. During the year our stock turn increased slightly from 134 to 136 days.

Tax cash flows decreased to £1.58 million from £2.31 million last year partly reflecting the decline in operating profits. This payment is higher than the profit and loss charge of £819,000 and is due to timing differences and changes in deferred tax.

Capital expenditure during the year was £1.73 million compared to depreciation of £1.80 million. The main non recurring item of capital expenditure this year was a new showroom in Florida which was completed in April. In the current year we have two major capital projects. Firstly we are merging our two showrooms in New York which will result in significant sales synergies especially when market conditions improve. Secondly we are expanding our trade showroom in Paris to properly incorporate our full range of fabrics and wallpapers.

Cash generation before dividends and share buybacks was £1.87 million (2008 - £3.05 million) and compares to profit after tax of £1.83 million. Dividend payments were £592,000 (2008 - £604,000) and share buybacks were £895,000 (2008 - £465,000). As a result the Group has ended the year with net cash of £3.08 million.

#### **Going Concern**

The Directors are confident having made appropriate enquiries that the Group and the Company had adequate resources to continue in the foreseeable future. For this reason they continue to adopt the going concern basis in preparing the accounts.

Rob Barker Group Finance Director

R. M. Barter

#### DIRECTORS, BANKERS AND ADVISERS

#### **Directors**

D. B. Green, Chairman and Chief Executive R. M. Barker BSc ACA, Finance Director W. Nicholls, Decorating Managing Director K. Hall, Chief Executive Officer – USA A. K. P. Smith, Non-Executive Director

#### **Secretary and Registered Office**

R. M. Barker BSc ACA 39 Brook Street, London W1K 4JE

Registered in England No. 1870320

#### **Nominated Advisers and Stockbrokers**

KBC Peel Hunt Ltd 111 Old Broad Street London EC2N 1PH

#### **Auditors**

BDO Stoy Hayward LLP 55 Baker Street London W1U 7EU

#### **Solicitors**

SJ Berwin 10 Queen Street Place London EC4R 1BE

#### **Bankers**

HSBC Bank plc 31 Holborn London EC1N 2HR

HSBC Bank USA 452 Fifth Avenue New York NY 10018 U.S.A.

JP Morgan Chase Bank 1166 Avenue of the Americas New York NY 10036 U.S.A.

#### **Registrars and Transfer Office**

Computershare Investor Services PLC The Pavilions Bridgwater Road Bristol BS99 7NH

#### DIRECTORS' REPORT

The Directors submit their report and Group financial statements for the year ended 30th April 2009.

#### **Principal Activities**

The principal activities of the Group are the design, marketing, distribution and retailing of furnishing fabrics, wallpapers, trimmings, related products and upholstered furniture in the UK and overseas and the sale of antiques; interior and architectural design, project management, decoration and furnishing for private and commercial clients.

#### **Review of the Business and Future Developments**

Details of the Group's activities during the year, key performance indicators and future plans are contained in the Chairman's Statement on pages 2 and 3, and in the Review of Operations and Finance on pages 4 to 6.

#### **Financial Instruments**

Details of the use of financial instruments by the Group are contained in note 19 on pages 31 to 33 of the financial statements.

#### **Share Capital**

At the forthcoming Annual General Meeting, certain resolutions are to be proposed relating to the allotment and purchase of shares.

Resolution Number 6, proposed as an ordinary resolution, would authorise the Directors to allot shares in the Company up to a maximum of one third of the issued share capital of the Company for a period expiring on the date of the next Annual General Meeting or 15 months after the passing of the resolution, whichever occurs first.

Resolution Number 7, proposed as a special resolution, would authorise the Directors to allot shares for cash, other than to existing shareholders in proportion to their existing holdings, in respect of a maximum of 5% of the existing issued share capital of the Company, for a period again expiring on the date of the next Annual General Meeting or 15 months after the passing of the resolution, whichever occurs first.

Resolution Number 8, proposed as a special resolution, would authorise the Directors to purchase up to a total nominal value of £222,150 of the Company's ordinary shares at prices from 10p up to a maximum of 5% above the middle market quotations for the preceding five business days. This represents 15% of the issued share capital as at 20th July 2009. This power will only be exercised by the Board when it is satisfied that any purchase would have a beneficial impact on earnings per share, would not have a material adverse impact upon attributable assets and would be in the interests of shareholders.

#### **Results and Dividends**

The Group's profit after tax was £1,830,000 (2008 - £4,065,000). An interim dividend of 1.55p (2008 - 1.55p) per share was paid to shareholders on 14th April 2009. The Directors recommend the payment of a final dividend of 1.33p (2008 - 2.65p) per share to be paid on 9th October 2009 to shareholders on the register at the close of business on 11th September 2009. The total dividend is 2.88p (2008 - 4.20p) per share and the total of the interim and proposed final dividend is £407,000 (2008 - £599,000).

#### **Employees**

The Group values the involvement of its employees and keeps them informed on matters affecting them and on factors affecting the performance of the Group. Information is given at formal and informal meetings throughout the year.

The Group believes in the policy of equal opportunities. Recruitment and promotion are undertaken on the basis of merit, regardless of gender, race, age, marital status, sexual orientation, religion, nationality, colour and disability.

#### **Disabled Persons**

It is the policy of the Group to employ disabled persons wherever appropriate. Such disabled employees are given the same opportunities for training and promotion as other employees. In the event of members of staff becoming disabled, every effort is made to ensure that their employment with the Group continues.

#### DIRECTORS' REPORT

#### **Payment to Suppliers**

It is the Group's policy that payments to suppliers are made in accordance with those terms and conditions agreed between the Group and its suppliers, provided that all trading terms and conditions have been complied with. At 30th April 2009, the Group had an average of 34 days purchases outstanding to trade creditors (2008 – 35 days). The parent company has no trade creditors.

#### **Charitable Donations**

During the year the Group made various charitable donations totalling £20,885 (2008 – £25,685).

#### Directors

The Directors listed on page 7 have held office throughout the year to 30th April 2009.

In accordance with Article 14.1 of the Company's Articles of Association, W. Nicholls will retire by rotation at the Annual General Meeting. Resolution 5 proposes her re-election as Director. W. Nicholls has a service contract, which is terminable by one year's notice by either the Company, or the Director.

#### **Non-Executive Directors**

A. K. P. Smith was appointed as non-executive Director in February 1994. He is also the non-executive Chairman of Space NK Ltd.

#### **Substantial Shareholdings**

Interests amounting to 3% or more in the issued share capital of the Company were as follows as at 20th July 2009:

	Number of shares	%
D. B. Green	4,592,862	31.0
Discretionary Unit Fund Managers	3,000,000	20.3
Schroder Investment Management	2,144,927	14.5
Hunter Hall Investment Management	1,644,000	11.1
Colefax Group Plc ESOP	647,422	4.4

#### **Directors' Interests**

The Directors' interests in the share capital of the Company at the end of the financial year were as follows:

	Ordinary shares of 10p ea	Ordinary shares of 10p each	
	<b>2009</b> 200	3C	
D. B. Green	<b>4,592,862</b> 4,442,80	52	
R. M. Barker	<b>105,000</b> 105,00	00	
W. Nicholls	<b>260,354</b> 260,3.	54	
A. K. P. Smith	<b>45,000</b> 45,00	00	
K. Hall	<b>50,000</b> 50,00	OC	

D. B. Green's shareholding included 402,400 (2008 - 402,400) ordinary shares in which his interest was non-beneficial. No Director has interests in the shares of any subsidiary company. On 28th October 2008 D. B. Green acquired 150,000 shares through the exercise of ESOP share options.

#### DIRECTORS' REPORT

#### **Share Options**

The following options are outstanding in respect of the Colefax Group plc Employee Share Ownership Plan Trust. The options each have an exercise price of £1 in total.

			Granted/				
	Total		(Exercised)				
	Exercise	At 1st	during	At 30th	Date of	Exercisable	Expiry
	price	May 2008	the year	April 2009	Grant	from	Date
D. B. Green	£1	100,000	(100,000)	_	28.04.06	28.04.06	27.04.16
D. B. Green	£1	50,000	(50,000)	_	27.04.07	27.04.07	26.04.17
R. M. Barker	£1	75,000	_	75,000	28.04.06	28.04.06	27.04.16
R. M. Barker	£1	50,000	_	50,000	27.04.07	27.04.07	26.04.17
R. M. Barker	£1	100,000	_	100,000	30.04.08	30.04.08	29.04.18
K. Hall	£1	100,000	_	100,000	28.04.06	28.04.06	27.04.16
K. Hall	£1	50,000	_	50,000	27.04.07	27.04.07	26.04.17
K. Hall	£1	100,000	_	100,000	30.04.08	30.04.08	29.04.18

The market price of the Company's shares at 30th April 2009 was 100.0p. The range of market prices during the financial year was between 81.50p and 170.00p.

#### **Corporate Governance**

Although it is not a requirement of AIM listed companies, the Group seeks within the practical confines of a smaller company to act in compliance with the principles of good governance and the code of best practice as set out in the Combined Code on Corporate Governance. The Audit Committee and Remuneration Committee are headed by the Group's non-executive director. The whole Board acts as a Nomination Committee. The Board has identified the principal business and financial risks facing the Group and documented the key control procedures that are in place to manage these risks. This document is subject to review by the Audit Committee and updated on a regular basis.

#### **Auditors**

All of the current directors have taken all the steps that they ought to have taken to make themselves aware of any information needed by the Company's auditors for the purposes of their audit and to establish that the auditors are aware of that information. The directors are not aware of any relevant audit information of which the auditors are

A resolution to reappoint BDO Stoy Hayward LLP as auditors will be put to the members at the Annual General Meeting.

By order of the Board

R.M. Barker

R. M. Barker BSc ACA Secretary

20th July 2009

# STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE FINANCIAL STATEMENTS

#### **Directors' Responsibilities**

The directors are responsible for keeping adequate accounting records that show and explain the company's transactions, disclose with reasonable accuracy at any time the financial position of the company, and enable them to ensure that the financial statements comply with the requirements of the Companies Act 2006.

The Directors are required by the Companies Act 2006 to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group as at the end of the financial year and of the profit or loss of the group for the financial year.

The directors are required to prepare financial statements in accordance with the rules of the London Stock Exchange for companies trading securities on the Alternative Investment Market. The directors have chosen to prepare the financial statements for the company in accordance with IFRS as adopted by the EU.

In preparing the group and company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether the group and the company financial statements have been prepared in accordance with IFRS
  as adopted by the EU;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and company will continue in business.

They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for preparing a directors' report which complies with the requirements of the Companies Act 2006.

#### **Website Publication**

The directors are responsible for ensuring the annual report and financial statements are made available on a website. Financial statements are published on the group's website in accordance with legislation in the United Kingdom governing the preparation and dissemination of financial statements, which may vary from legislation in other jurisdictions. The maintenance and integrity of the group's website is the responsibility of the directors. The directors' responsibility also extends to the ongoing integrity of the financial statements contained therein.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF COLEFAX GROUP PLC

We have audited the financial statements of Colefax Group plc for the year ended 30th April 2009 which comprise the group and company balance sheet, the group income statement, the group and company cash flow statements and the group statement of recognised income and expenses and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union and, as regards the parent company financial statements, as applied in accordance with the provisions of the Companies Act 2006.

This report is made solely to the company's members, as a body, in accordance with sections 495 and 496 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements.

#### Opinion on financial statements

In our opinion:

- the financial statements give a true and fair view of the state of the group's and the parent company's affairs as at 30th April 2009 and of the group's profit for the year then ended;
- the group financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union;
- the parent company financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union and as applied in accordance with the provisions of the Companies Act 2006; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following:

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanation we require for our audit.

Diane Campbell (senior statutory auditor)
For and on behalf of BDO Stoy Hayward LLP, statutory auditor
London
20th July 2009

## GROUP INCOME STATEMENT

For the year ended 30th April 2009

	Notes	2009 £'000	2008 £′000
Revenue Cost of sales	3	75,562 35,555	78,181 36,467
Gross profit Operating expenses	5	40,007 37,351	41,714 35,633
Profit from operations	6	2,656	6,081
Finance income Finance expense		45 (52)	127 (266)
	8	(7)	(139)
Profit before taxation		2,649	5,942
Tax expense  - UK  - Overseas		(535) (284)	(1,899) 22
	9	(819)	(1,877)
Profit for the year attributable to the equity holders of the parent	21	1,830	4,065
Basic earnings per share Diluted earnings per share	11 11	12.9p 12.4p	27.5p 26.1p

All activity has arisen from continuing operations.

## GROUP BALANCE SHEET

At 30th April 2009

	Notes	2009 £′000	2008 £'000
Non-current assets:			
Property, plant and equipment	12	5,718	4,960
Deferred tax asset	18	1,590	1,991
		7,308	6,951
Current assets:			
Inventories and work in progress	14	13,255	13,357
Trade and other receivables	15	11,661	10,561
Cash and cash equivalents	16	3,079	3,862
		27,995	27,780
Trade and other payables:			
Current corporation tax		387	995
Other amounts falling due in one year		13,298	14,152
	17	13,685	15,147
Net current assets		14,310	12,633
Total assets less current liabilities		21,618	19,584
Non-current liabilities:			
Deferred tax liability	18	_	123
Pension liability	25	485	232
,		485	355
Net assets		21,133	19,229
Capital and reserves attributable to equity holders of the Company:			,
Called up share capital	20	1,481	1,536
Share premium account	21	11,148	11,148
Capital redemption reserve	21	1,393	1,338
ESOP share reserve	21	(30)	(20)
Share based payment reserve	21	475	664
Foreign exchange reserve	21	2,055	124
Cash flow hedge reserve	21	(370)	
Retained earnings	21	4,981	4,439
Total equity	22	21,133	19,229

The financial statements were approved by the board of directors and authorised for issue on 20th July 2009.

D. B. Green DirectorR. M. Barker Director

## COMPANY BALANCE SHEET

At 30th April 2009

	Notes	2009 £′000	2008 £′000
Non-current assets:	1.2	27.562	27.562
Investments	13	27,562	27,562
Current assets:			
Trade and other receivables	15	3,529	3,472
Cash and cash equivalents	16	_	358
		3,529	3,830
Trade and other payables: amounts falling due within one year	17	1,002	10
• ,	17		
Net current assets		2,527	3,820
Net assets		30,089	31,382
Capital and reserves attributable to equity holders of the Company:			
Called up share capital	20	1,481	1,536
Share premium account	21	11,148	11,148
Merger reserve	21	10,762	10,762
Capital redemption reserve	21	1,393	1,338
ESOP share reserve	21	_	(20)
Share based payment reserve	21	475	664
Retained earnings	21	4,830	5,954
Total equity		30,089	31,382

The financial statements were approved by the board of directors and authorised for issue on  $20th\ July\ 2009.$ 

D. B. GreenR. M. BarkerDirector

## GROUP CASH FLOW STATEMENT

For the year ended 30th April 2009

No	otes	2009 £′000	2008 £'000
Operating activities Profit before taxation Finance income Finance expense Depreciation	12	2,649 (45) 52 1,795	5,942 (127) 266 1,690
Cash flows from operations before changes in working capital Decrease/(increase) in inventories and work in progress Increase in trade and other receivables Increase in trade and other payables		4,451 1,032 (310) 3	7,771 (1,215) (672) 1,072
Cash generated from operations		5,176	6,956
Taxation paid  UK corporation tax paid  Overseas tax paid		(1,343) (237) (1,580)	(2,002) (307) (2,309)
Net cash inflow from operating activities		3,596	4,647
Investing activities Payments to acquire property, plant and equipment Receipts from sales of property, plant and equipment Interest received Net cash outflow from investing	12	(1,729) 33 38 (1,658)	(1,448) 10 125 (1,313)
Financing activities Purchase of own shares Interest paid Equity dividends paid		(895) (72) (592)	(465) (280) (604)
Net cash outflow from financing		(1,559)	(1,349)
Net increase in cash and cash equivalents  Cash and cash equivalents at beginning of year  Exchange gains/(losses) on cash and cash equivalents		379 2,419 280	1,985 363 71
Cash and cash equivalents at end of year	16	3,078	2,419
GROUP STATEMENT OF RECOGNISED INCOME AND	ЕХ	PENSES	
For the year ended 30th April 2009		2009 £'000	2008 £'000
Currency translation differences on foreign currency net investmen Deferred tax on long-term loan foreign currency movements Unrealised losses on cash flow hedges Deferred tax on unrealised losses on cash flow hedges	ts	2,961 (1,030) (514) 144	704 (41) –
Net income recognised directly in equity Profit for the year		1,561 1,830	663 4,065

The notes on pages 18 to 37 form part of these Consolidated financial statements.

4,728

3,391

Total recognised income and expense for the year

## COMPANY CASH FLOW STATEMENT

For the year ended 30th April 2009

	Notes	2009 £′000	2008 £'000
Operating activities Profit before taxation Finance income Finance expense		484 (575) -	378 (562) 148
Cash flows from operations before changes in working capital Decrease in trade and other receivables Decrease in trade and other payables	I	(91) 988 (7)	(36) 2,470 (32)
Cash generated from operations		890	2,402
Taxation paid UK corporation tax paid Net cash (outflow)/inflow from operating activities		(1,327)	(1,902)
Investing activities Interest received Dividends received from subsidiaries		568 -	4 3,400
Net cash inflow from investing		568	3,404
Financing activities Purchase of own shares Interest paid Equity dividends paid		(895) - (592)	(465) (179) (604)
Net cash outflow from financing		(1,487)	(1,248)
Net (decrease)/increase in cash and cash equivalents Cash and cash equivalents at beginning of year		(1,356) 358	2,656 (2,298)
Cash and cash equivalents at end of year	16	(998)	358

For the year ended 30th April 2009

#### 1. Accounting Policies

#### **General Information**

Colefax Group Plc is a limited company incorporated in the United Kingdom. The principal activity of the Company is to act as a holding company for the Group's trading subsidiaries. The address of its registered office and principal place of business are disclosed on page 7. The principal activities of the Group are the design, marketing, distribution and retailing of furnishing, fabrics, wallpapers, trimmings, related products and upholstered furniture in the UK and overseas and the sale of antiques; interior and architectural design, project management, decoration and furnishing for private individuals and commercial firms.

#### **Basis of Preparation**

The financial statements have been prepared on the historical cost basis except for the revaluation of certain financial instruments. The principal accounting policies adopted in the preparation of the financial statements are set out below. The policies have been consistently applied to all the years presented, unless otherwise stated. The policies have been applied to the Group and Company, unless otherwise stated.

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs and IFRIC interpretations) issued by the International Accounting Standards Board (IASB) as adopted by the European Union ("EU adopted IFRS") and with those parts of the Companies Act 2006 applicable to companies preparing their financial statements in accordance with IFRS.

#### **Changes in Accounting Policies**

(a) Standards, interpretations and amendments to published standards effective in 2009 but which are not relevant to the Group

The following standards, amendments and interpretations to published standards are mandatory for accounting periods beginning on or after 1 January 2007 but are currently not relevant to the Group's operations:

- IFRIC 7, Applying the restatement approach under IAS 29, Financial Reporting in Hyperinflationary Economies (effective for accounting periods beginning on or after 1st March 2006). IFRIC 7 provides guidance on the application of IAS 29 requirements in a reporting period in which entity identifies the existence of hyperinflation in the economy of its functional currency, when the company was not hyperinflationary in the prior period. IFRIC 7 is not relevant to the Group as none of the Group companies has a currency of a hyperinflationary economy as its functional currency.
- (b) Standards, amendments and interpretations to published standards not yet effective Certain new standards, amendments and interpretations to existing standards have been published that are mandatory for the Group's accounting periods beginning after 1st January 2009 or later periods and which the Group has decided not to adopt early. These are:
- Amendments to IFRS 7, Financial Instruments: Disclosures (effective for accounting periods beginning on or after 1st January 2009). This Amendment requires the analysis of each class of financial asset and financial liability, into a three level fair value measurement hierarchy. It requires additional disclosures in respect of those financial instruments classified at Level Three (namely those that are measured using a valuation technique which uses inputs that are not based on observable market data). It also implements some changes to the definition of and disclosures associated with liquidity risk. The Group expects to apply this standard in the accounting period beginning on 1st May 2009. As this is a disclosure standard it will not have any impact on the results or net assets of the Group.
- IFRS 8, Operating Segments (effective for accounting periods beginning on or after 1st January 2009). This standard sets out requirements for the disclosure of information about an entity's operating segments and also about the entity's products and services, the geographical areas in which it operates, and its major customers. It replaces IAS 14, Segmental Reporting. The Group expects to apply this standard in the accounting period beginning on 1st May 2009. As this is a disclosure standard it will not have any impact on the results or net assets of the Group.
- Revised IFRS 3, Business Combinations and complementary Amendments to IAS 27, Consolidated and separate financial statements (both effective for accounting periods beginning on or after 1st July 2009). The revised IFRS 3 and IAS 27 are still to be endorsed by the EU. The revised IFRS 3 and amendments to IAS 27 arise from a joint project with the Financial Accounting Standards Board (FASB), the US standards setter, and result in IFRS being largely converged with the related, recently issued, US requirements. There are certain very significant changes to the requirements of IFRS, and options available, if accounting for business combinations. Management is currently assessing the impact of revised IFRS 3 and amendments to IAS 27 on the accounts.

For the year ended 30th April 2009

## 1. Accounting Policies continued

- Amendment to IFRS 2, Share-based payments: vesting conditions and cancellations (effective for accounting periods beginning on or after 1st January 2009). This amendment is still to be endorsed by the EU. The Amendment to IFRS 2 is of particular relevance to companies that operate employee share save schemes. This is because it results in an immediate acceleration of the IFRS 2 expense that would otherwise have been recognised in future periods should an employee decide to stop contributing to the savings plan, as well as a potential revision to the fair value of the awards granted to factor in the probability of employees withdrawing from such a plan. Management is currently assessing the impact of the Amendment on the accounts.
- Amendments to IAS 1, Presentation of Financial Statements: A Revised Presentation (effective for accounting periods beginning on or after 1st January 2009). This amendment is still to be endorsed by the EU. The revised version of IAS 1 (revised 2007) replaces IAS 1 Presentation of Financial Statements (revised in 2003) as amended in 2005 and key changes include: the requirement to aggregate information in the financial statements on the basis of shared characteristic; changes in the titles of some primary statements (non mandatory); introducing the possibility of a single Statement of Comprehensive income (combining the Income Statement and the Statement of Recognised Income and Expense); Only the total of comprehensive income is to be shown in the Statement of Changes in equity. Management is currently assessing the impact of the Amendment on the accounts.
- Amendments to IAS 32, Financial Instruments: Presentation and IAS 1 Presentation of Financial Statements Puttable Financial Instruments and Obligations Arising on Liquidation (effective for accounting periods beginning on or after 1st January 2009). This amendment is still to be endorsed by the EU. The amendments result in certain types of financial instrument that meet the definition of a liability, but represent the residual interest in the net assets of the entity, being classified as equity. The Group expects to apply this standard in the accounting period beginning 1st May 2009. As this is a disclosure standard it will not have any impact on the results or net assets of the Group.
- Amendments to IFRS 1 and IAS 27, Cost of an Investment in a Subsidiary, Jointly-Controlled Entity or Associate (effective for accounting periods beginning on or after 1st January 2009). These amendments are still to be endorsed by the EU. The amendments permit the entity at its date of transition to IFRSs in its separate financial statements to use a deemed cost to account for its investment in subsidiary, jointly controlled entity or associate. The deemed cost of such investment could be either the fair value of the investment at the date of transition, which would be determined in accordance with IAS 39 Financial instruments: Recognition and Measurement or; the carrying amount of the investment under previous GAAP at the date of transition. Management is currently assessing the impact of the Amendment on the accounts.
- Improvements to IFRS (effective for accounting periods beginning on or after 1st July 2009) and Improvements to IFRS (effective for accounting periods beginning on or after 1st January 2010). This improvements project is still to be endorsed by the EU. The amendments take various forms, including the clarification of the requirements of IFRS, the elimination of inconsistencies between Standards, and a restructuring of IFRS 1 First-time Adoption of IFRS. Management is currently assessing the impact of the Amendment on the accounts.
- (c) Standards, interpretations and amendments to published standards not yet effective, but not relevant to the Group

The following standards, interpretations and amendments to published standards are not yet effective and are not relevant to the Group:

- Amendments to IAS 39 and IFRS 7, Reclassification of Financial Instruments
- IFRIC 16, Hedges of a Net Investment in a Foreign Operation
- Amendments to IFRS 2, Share-based Payment: Group Cash-settled Share-based Payment Transactions
- Amendments to IAS 39, Financial Instruments: Recognition and Measurement: Eligible Hedged Items

The following principal accounting policies have been applied consistently in the preparation of the financial statements:

#### **Basis of Consolidation**

Where the Group has the power, either directly or indirectly, to govern the financial and operating policies of another entity or business so as to obtain benefits from its activities, it is classified as a subsidiary. The consolidated financial statements present the results of Colefax Group Plc and its subsidiaries as if they formed a single entity.

For the year ended 30th April 2009

## 1. Accounting Policies continued

No income statement is presented for the Company as provided in S.408 of the Companies Act 2006. The profit dealt with in the financial statements of Company was £164,000 (2008 – £3,427,000). Total recognised income and expenses relating to the year for the Company consists of profit for the year only.

Acquisitions are accounted for using the acquisition method. Under the acquisition method the results of subsidiary undertakings are included from the date of acquisition.

Where merger accounting was used in business combinations prior to 1st May 2006 (transition date), the investment is still recorded in the Company's balance sheet at the nominal value of the shares issued, together with the fair value of any additional consideration paid as the Group has applied the IFRS 1 'First-time Adoption of International Financial Reporting Standards' exemption relating to business combinations.

In the Group Financial Statements, merged subsidiary undertakings are treated as if they had always been a member of the Group. Any difference between the nominal value of the shares acquired by the Group and those issued by the company to acquire them is taken to reserves.

#### Goodwill

Goodwill arising on acquisitions prior to 30th April 1998 was set off directly against reserves. Goodwill previously eliminated against reserves has not been reinstated upon transition to IFRS.

#### **Investments in Subsidiaries**

Investments in subsidiaries in the Company balance sheet are stated at cost less any provision for impairment.

#### Revenue Recognition

Revenue, which excludes value added taxes, represents the amounts receivable from its customers for goods and services supplied. Sales of goods are recognised when goods are delivered and title has passed. Sales of services are recognised when the service has been completed

#### Property, Plant and Equipment

Property, plant and equipment are stated at historical cost less accumulated depreciation and accumulated impairment losses. Historical cost comprises the purchase price and costs directly incurred in bringing the asset into use. The carrying values of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

Depreciation is provided on all property, plant and equipment other than freehold land at rates calculated to write off the cost less estimated residual value evenly over its expected useful life, as follows:

Freehold buildings 50 years

Leasehold land and buildings 50 years (or, if shorter, over the period of the lease

and leasehold improvements or life of the asset)

Furniture, fixtures and equipment 5-10 years Motor vehicles 4 years Screens and originations 4 years

Assets in the course of construction are not depreciated.

#### Inventories

Inventories are stated at the lower of cost and net realisable value. Costs, including an appropriate portion of fixed and variable overhead expenses, are assigned to inventories by the method most appropriate to the particular class of inventory, with the majority being valued on a weighted average cost basis. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale. Provision is made for obsolete, slow moving and defective stocks.

#### Work in Progress

Work in progress is valued at cost less progress payments received and receivable. Cost includes all direct expenditure on material, external services, labour and related overheads that have been incurred in bringing the work in progress to its present location and condition. Provision is made for any losses expected to arise on completion of the work entered into at the date of the balance sheet.

#### Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

#### Current Tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

For the year ended 30th April 2009

#### Accounting Policies continued

#### Deferred Taxation

Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences, and deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

#### Current and Deferred Tax for the year

Current and deferred tax are recognised as an expense or income in profit or loss, except when they relate to items credited or debited directly to equity, in which case the tax is also recognised directly in equity.

#### **Lease Commitments**

Leases where substantially all of the risks and rewards incidental to ownership of a leased asset are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the income statement on a straight line basis over the lease term.

#### **Retirement Benefits**

#### Defined Contribution Schemes

The Group operates defined contribution pension schemes which are externally administered. Payments made to the funds are charged when payable to the income statement as part of employment costs. There are no outstanding or prepaid contributions at the year end.

#### Defined Benefit Schemes

One Group company operates a defined benefit pension scheme for employees. The scheme's funds are administered by trustees and are independent of Group finances. Annual contributions are based on external actuarial advice.

The difference between the fair value of the assets held in the Group's defined benefit pension scheme and the scheme's liabilities measured on an actuarial basis using the projected unit credit method are recognised in the Group's balance sheet as a pension asset or liability as appropriate. Any related deferred tax is recognised within the Group's deferred tax asset or liability following the principles described in the deferred tax accounting policy note.

Changes in the defined benefit pension scheme asset or liability arising from factors other than cash contribution by the Group are charged to the income statement or the statement of total recognised income and expenses in accordance with IAS 19 'Employee Benefits'.

#### Foreign Currency

The individual financial statements of each Group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each Group entity are expressed in Great British Pounds ('GBP'), which is the functional currency of the Company and the presentation currency for the consolidated financial statements.

#### Group

The assets and liabilities of overseas subsidiary undertakings are translated at the rate of exchange ruling at the balance sheet date and the results of overseas subsidiaries are translated at the average rate of exchange for the year. The exchange differences arising on the retranslation of opening net assets and on loans which form part of the net investment are taken directly to reserves. Loans are designated as part of the net investment, when settlement is neither planned nor likely to occur in the foreseeable future.

#### Company

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies including loans to subsidiaries are retranslated at the rate of exchange ruling at the balance sheet date. All differences are taken to the income statement.

#### **Financial Instruments**

#### Cash and Cash Equivalents

Cash equivalents are defined as including short term deposits with original maturity within 3 months. For the purposes of the cash flow statements cash and cash equivalents consist of cash and cash equivalents net of outstanding bank overdrafts held with the same bank where there is a legal right and intention to offset.

For the year ended 30th April 2009

#### Accounting Policies continued

#### Trade and Other Receivables

Trade and other receivables do not carry interest and are stated at their nominal (invoiced) value as reduced by appropriate allowances for estimated irrecoverable amounts. When a trade receivable is considered uncollectible, it is written off against the allowance. Subsequent recoveries of amounts previously written off are credited against the allowance. Changes in the carrying amount of the allowance are recognised in the income statement.

#### Trade and Other Payables

Trade and other payables do not carry interest and are recognised and carried at original invoice cost and are a short-term liability of the Group.

#### Derivative Financial Instruments

The Group uses derivative financial instruments such as foreign currency contracts to hedge its risk associated with foreign currency fluctuations. Such derivative financial instruments are stated at fair value. The fair value of forward exchange contracts is calculated by reference to current forward exchange rates for contracts with similar maturity profiles.

#### Forward Contracts

The Group uses forward foreign currency contracts to reduce transactional currency exposures on future expected purchases made by its US subsidiary. It is the Group's policy not to hold or issue derivative instruments for speculative purposes.

Hedge accounting can be applied to financial assets and financial liabilities only where all of the relevant hedging criteria under IAS 39 are met. The Group accounts for forward contracts as a cash flow hedge. The effective part of forward contracts designated as a hedge of the variability in cash flows of foreign currency risk arising from highly probable forecast transactions, are measured at fair value with changes in fair value recognised directly in equity (the "cash flow hedge reserve").

The cumulative gain or loss initially recognised in equity is recycled through the consolidated income statement at the same time as the hedged transaction affects the income statement, and reported within the cost of sales line of the income statement. If, at any point, the hedged transaction is no longer expected to occur, the cumulative gain or loss is recycled through the consolidated income statement immediately.

#### **Employee Share Option Plan (ESOP)**

The cost of the Group's shares held by the ESOP is debited to the ESOP share reserve and is deducted from shareholders' funds in the Group balance sheet. Any cash received by the ESOP on disposal of the shares it holds is also recognised directly in shareholders' funds.

 $Any shares \ held \ by \ the \ ESOP \ are \ treated \ as \ cancelled \ for \ the \ purposes \ of \ calculating \ earnings \ per \ share.$ 

#### **Share-Based Payments**

When share and share options are granted to employees a charge is made to the income statement and a corresponding entry made in reserves to record the fair value of the award. This charge is spread over the period of performance relating to the grant.

When shares and share options are granted to employees of subsidiary companies, the fair value of the award made is treated as a capital contribution spread over the period of performance relating to the grant. The corresponding entry is made in reserves.

#### Dividends

Dividends are recognised when they become legally payable. In the case of interim dividends to equity shareholders, this is in the year in which they are paid. Final dividends are not accrued until the proposed dividend has been approved by the shareholders at the Annual General Meeting.

#### Segmental Reporting

A business segment is a distinguishable component of the Group that is engaged in providing an individual product or service and that is subject to risks and returns that are different from those of other business segments.

A geographical segment is a distinguishable component of the Group that is engaged in providing products or services within a particular economic environment and that is subject to risks and returns that are different from those of components operating in other economic environments.

For the year ended 30th April 2009

#### Critical Accounting **Estimates and Judgements**

In preparation of consolidated financial statements under IFRS the Group makes estimates and assumptions regarding the future. Estimates and judgements are continually evaluated based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. In the future, actual experience may differ from these estimates and assumptions. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

#### Inventories

The Group reviews the net realisable value of, and demand for, its inventories to provide assurance that recorded inventory is stated at the lower of cost or net realisable value. Factors that could impact estimated demand and selling prices include the success of future collections, competitor actions, supplier prices and economic trends.

#### Pension Assumptions

The costs, assets and liabilities of the defined benefit scheme operated by the Group are determined using methods relying on actuarial estimates and assumptions. Details of the key assumptions are set out in note 25. The Group takes advice from independent actuaries relating to the appropriateness of the assumptions. Changes in the assumptions used may have a significant effect on the consolidated income statement and the balance sheet.

The Group is subject to income tax in several jurisdictions and significant judgement is required in determining the provision for income taxes. During the ordinary course of business, there are transactions and calculations for which the ultimate tax determination is uncertain. As a result, the Group recognises tax liabilities based on estimates of whether additional taxes and interest will be due. To the extent that the final tax outcome of these matters is different than the amounts recorded, such differences will impact income tax expense in the period in which such determination is made.

#### Financial Instruments

As described in note 19, the Board use their judgement in selecting an appropriate valuation technique for financial instruments not quoted in an active market. Valuation techniques commonly used by market practitioners are applied.

For derivative financial instruments, assumptions are based on quoted market rates adjusted for specific features of the instrument. Details of the assumptions used are provided in note 19.

#### Share based payments

The Group operates an equity-settled share based remuneration scheme for directors and employees. Employee services received, and the corresponding increase in equity, are measured by reference to the fair value of the equity instruments at the date of the grant, excluding the impact of any non-market vesting conditions. The fair value of the share options is estimated on the date of the grant based on certain assumptions. Those assumptions are described in note 23.

			2009 £'000	2008 £'000
3.	Revenue	Revenue arises from: Sale of goods Provision of services	74,188 1,374	76,906 1,275
			75,562	78,181

For the year ended 30th April 2009

#### 4. Segmental Analysis

The Group operates in the following main business segments: retailing of furnishing fabrics and related products (product division) and interior and architectural design for private and commercial clients (decorating division).

The Group's primary reporting format for reporting segment information is business segments.

	Product	division	Decoratin	g division	Total	
	2009	2008	2009	2008	2009	2008
	£′000	£′000	£′000	£′000	£′000	£′000
Revenue:						
Total segment revenue	66,205	67,741	9,497	10,641	75,702	78,382
Inter-segment revenue	(140)	(201)			(140)	(201)
Revenue	66,065	67,540	9,497	10,641	75,562	78,181
Segment result:						
Profit from operations	2,137	4,402	519	1,679	2,656	6,081
Finance income/(charge)					(7)	(139)
Profit before taxation					2,649	5,942
Tax expense					819	1,877
Profit for the year					1,830	4,065
Other segment items included i	n the incon	ne statement	are as follo	ws:		
Depreciation (note 12)	1,670	1,579	125	111	1,795	1,690

All results are from continuing operations.

Inter-segment transfers are priced along the same lines as sales to external customers.

Segmental assets and liabilities as at 30th April 2009 and capital expenditure for the year then ended are as follows:

	Product	Product division		Decorating division		Total	
	2009 £′000	2008 £′000	2009 £'000	2008 £'000	2009 £'000	2008 £'000	
Assets	30,365	31,261	4,938	3,470	35,303	34,731	
Liabilities	10,580	13,017	3,590	2,485	14,170	15,502	
Capital expenditures	1,639	1,377	90	71	1,729	1,448	

The Group's secondary reporting format for reporting segment information is geographic segments.

	External revenue by location of customers b			Total assets by location of assets		Capital expenditure by location of assets	
	2009	2008	2009	2008	2009	2008	
	£'000	£'000	£'000	£'000	£'000	£'000	
United Kingdom	21,295	24,594	20,038	21,198	432	522	
United States	32,752	32,371	11,250	9,911	1,201	815	
Europe	18,179	17,255	4,015	3,622	96	111	
Rest of World Total	3,336 75,562	78,181	35,303	34,731	1,729	1,448	

For the year ended 30th April 2009

		2009 £′000	2008 £′000
Operating Expenses	Distribution and marketing costs Administrative costs	24,222 13,129	22,887 12,740
	Total operating expenses	37,351	35,633
		2009 £′000	2008 £'000
Profit from	This has been arrived at after charging/(crediting):		
Operations	Audit services – group	24	24
	Audit services – subsidiaries Non-audit services – taxation	114 29	11) 4)
	Non-audit services – taxation  Non-audit services – corporate finance	25	40
	Depreciation of owned property, plant and equipment	1,795	1,69
	Operating lease rentals – land and buildings	3,057	2,99
	Operating lease rentals – plant and machinery	53	5
	(Profit)/loss on the disposal of fixed assets	(31)	
	Exchange differences	2,166	553
	Pension costs (see note 25)	213	269
	Share-based payment (see note 23) Redundancy and reorganisation costs	876	41.
		2009	200
		£′000	£′00
Staff Costs	Staff costs, including Executive Directors, were as follows:		
	Wages and salaries	14,416	14,03
	Social security costs	2,055	1,94
	Pension costs	213	269
		16,684	16,24
	The average monthly number of employees during the year, including Execuup as follows:		was made
			was made
	up as follows:  Distribution and marketing	utives Directors, v	
	up as follows:	ntives Directors, v	No 352
	up as follows:  Distribution and marketing	No. 323	No 352 75
	up as follows:  Distribution and marketing	No. 323 69	No 352 75
	up as follows:  Distribution and marketing Administration	No. 323 69	No 352 75 422
	up as follows:  Distribution and marketing Administration  The holding Company did not have any employees during the year.	No. 323 69 392	No 352 75 422
	up as follows:  Distribution and marketing Administration	No. 323 69 392 2009 £'000	No 355 7: 422 2000 £'000
	up as follows:  Distribution and marketing Administration  The holding Company did not have any employees during the year.  Directors' (key management personnel) remuneration was as follows: Emoluments Pension contributions	No. 323 69 392	Nd 355 7! 42: 2008 £′000
	up as follows:  Distribution and marketing Administration  The holding Company did not have any employees during the year.  Directors' (key management personnel) remuneration was as follows: Emoluments	No. 323 69 392 2009 £'000	No. 35. 7. 42 200. £'000
	up as follows:  Distribution and marketing Administration  The holding Company did not have any employees during the year.  Directors' (key management personnel) remuneration was as follows: Emoluments Pension contributions	No. 323 69 392 2009 £'000	No. 35. 7. 42 200. £'000 1,177. 3 6
	up as follows:  Distribution and marketing Administration  The holding Company did not have any employees during the year.  Directors' (key management personnel) remuneration was as follows: Emoluments Pension contributions Gain on exercise of share options  Emoluments of the highest paid director:	No. 323 69 392 2009 £'000  1,197 35 139 1,371	2000 £'000 1,177 33 66
	up as follows:  Distribution and marketing Administration  The holding Company did not have any employees during the year.  Directors' (key management personnel) remuneration was as follows: Emoluments Pension contributions Gain on exercise of share options  Emoluments of the highest paid director: Emoluments	No. 323 69 392 2009 £'000  1,197 35 139 1,371 535	2008 £'000 1,17- 3: 6- 1,27!
	up as follows:  Distribution and marketing Administration  The holding Company did not have any employees during the year.  Directors' (key management personnel) remuneration was as follows: Emoluments Pension contributions Gain on exercise of share options  Emoluments of the highest paid director:	No. 323 69 392 2009 £'000  1,197 35 139 1,371	No

As the directors have the authority and responsibility for planning, directing and controlling the activities of the Group they are seen to be key management.

# NOTES TO THE ACCOUNTS For the year ended 30th April 2009

Staff Costs continued	Two Directors participated in Group defined contribution pension school Directors participated in Group defined benefit pension schemes in 20		ree). No
	No options were granted in the year and therefore no share based payment charge for the previous year (see note 6), £279,000 rel directors.		
	directors.	2009 £'000	2008 £′000
Finance income and expense	Finance expense: Bank loans and overdrafts repayable within five years	(52)	(266
	Finance income: Bank and other interest receivable	45	127
		(7)	(139
		2009 £′000	2008 £′000
Tax on Profit on	(a) Analysis of charge for the year		
ordinary activities	UK corporation tax UK corporation tax on profits of the year	566	2,141
	Double tax relief Adjustments in respect of previous years	(68)	(301
		498	1,805
	Overseas tax Overseas tax on profits of the year	366	1
	Adjustments in respect of previous years	47	(76)
	<b>-</b> . I	413	(75)
	Total current tax	911	<u>1,730</u>
	Deferred tax Origination and reversal of timing differences	(92)	147
	Total income tax expense	819	1,877
	(b) Factors affecting the tax charge for the year The tax assessed for the year is higher than the standard rate of corpor The differences are explained below.	ration tax in the UK.	
		2009 £′000	2008 £′000
	Profit before taxation	2,649	5,942
	Profit before taxation multiplied by the standard rate of corporation tax in the UK of 28% (2008 – 28%)	742	1,664
	' '	742 79 (21) 15	
	corporation tax in the UK of 28% (2008 – 28%)  Effect of: Disallowed expenses and non-taxable income Adjustments in respect of prior period (current tax) Adjustments in respect of prior period (deferred tax) Rate differences	79 (21) 15 97	280 (111) 85 189
	corporation tax in the UK of 28% (2008 – 28%)  Effect of: Disallowed expenses and non-taxable income Adjustments in respect of prior period (current tax) Adjustments in respect of prior period (deferred tax)	79 (21) 15	280 (111) 85 189 66
	corporation tax in the UK of 28% (2008 – 28%)  Effect of: Disallowed expenses and non-taxable income Adjustments in respect of prior period (current tax) Adjustments in respect of prior period (deferred tax) Rate differences Tax losses not recognised Overseas tax relieved French tax credit received	79 (21) 15 97 8 - (94)	280 (111) 85 189 66 (301) (51)
	corporation tax in the UK of 28% (2008 – 28%)  Effect of: Disallowed expenses and non-taxable income Adjustments in respect of prior period (current tax) Adjustments in respect of prior period (deferred tax) Rate differences Tax losses not recognised Overseas tax relieved	79 (21) 15 97 8	280 (111) 85 189

For the year ended 30th April 2009

9.	Tax on Profit on ordinary activities continued	The Group's overseas tax ra United States are taxed at a change in the near future.	0			,		
							2009 £′000	2008 £′000
10.	Dividends		Final (paid) of 2.65p (2007 – 2.55p) on 10th October 2008 Interim (paid) of 1.55p (2008 – 1.55p) on 14th April 2009					
							592	604
		Final dividend proposed for		188	373			
		The proposed final divider year-end.	nd has not beer	n accrued fo	or because th	e dividenc	l was decla	ed after the
11.	Earnings per share	Basic earnings per share ha £1,830,000 (2008 – £4,06) weighted average number Group Plc Employees' Sha share calculation.	5,000) and on of of ordinary sha	14,215,866 ares in issue	(2008 – 14,7) during the y	84,331) or ear. Shares	dinary share s owned by	es, being the the Colefax
		Diluted earnings per share £1,830,000 (2008 – £4,065 number of shares in issue of	5,000) and on 1	4,810,866 (	2008 – 15,55			
		2009 No.						
		Basic weighted average number of shares Dilutive potential ordinary shares, including shares under option					215,866	14,784,331
		owned by the Colefax Grou	up Plc ESOP Tru	ıst			595,000	769,177
						14,0	310,866	15,553,508
			Freehold	Short	Furniture, Fixtures and	Motor	Screens and	
			Property £'000	Leasehold £′000	Equipment £'000	Vehicles £′000	Originations £'000	Total £'000
12.	Property, plant and equipment	Group Cost:						
		At 1st May 2008 Exchange adjustment	231	6,487 1,412	4,645 960	469 6	5,964 1,862	17,796 4,240
		Additions	-	437	380	118	794	1,729
		Disposals		(355)	(105)	(130)		
		At 30th April 2009  Depreciation:	231	7,981	5,880	463	8,416	22,971
		At 1st May 2008	45	4,681	3,467	274	4,369	
		Exchange adjustment Charge for the year	- 3	1,134 365	850 387	3 106	1,427 934	
		Disposals		(355)	(105)	(128)		,
		At 30th April 2009	48	5,825	4,599	255	6,526	17,253
		Net Book Value:  At 30th April 2009	183	2,156	1,281	208	1,890	5,718
		At 1st May 2008	186	1,806	1,178	195	1,595	4,960

For the year ended 30th April 2009

		Freehold Property £'000	Short Leasehold £'000	Furniture, Fixtures and Equipment £'000	Motor Vehicles £′000	Screens and Originations £'000	Total £′000
12. Property, plant and equipment continued	Group Cost:						
	At 1st May 2007	231	6,316	4,110	456	5,064	16,177
	Exchange adjustment	_	42	199	6	55	302
	Additions	_	133	428	41	846	1,448
	Disposals	_	(4)	(92)	(34)	(1)	(131)
	At 30th April 2008	231	6,487	4,645	469	5,964	17,796
	Depreciation: At 1st May 2007 Exchange adjustment Charge for the year Disposals	42 - 3 -	4,209 34 442 (4)	3,088 141 330 (92)	180 3 110 (19)	3,523 42 805 (1)	11,042 220 1,690 (116)
	At 30th April 2008	45	4,681	3,467	274	4,369	12,836
	Net Book Value: At 30th April 2008	186	1,806	1,178	195	1,595	4,960
	At 1st May 2007	189	2,107	1,022	276	1,541	5,135
					Shares £′000	Loans £′000	Total £'000
13. Investments	Company: At 30th April 2009 and 1st	May 2008			19,912	7,650	27,562

The principal subsidiaries of the Group, all of which have been included in these consolidated financial statements, are as follows

Name of Company	Incorporation and Principal Country of Operation	Effective % of Issued Share Capital held by the Group	Principal Products
Colefax and Fowler Limited*	<b>England and Wales</b>	100%	Fabrics and Wallpapers
Sibyl Colefax and	England and Wales	100%	Interior and
John Fowler Limited*			Architectural Design
Kingcome Sofas Limited*	England and Wales	100%	Upholstered Furniture
Colefax and Fowler	England and Wales	100%	Holding Company for
Holdings Limited*			Colefax and Fowler Inc
Cowtan & Tout Incorporated	USA	100%	Fabrics and Wallpapers
Manuel Canovas SAS*	France	100%	Fabrics, Wallpapers and Accessories
Colefax and Fowler GmbH	Germany	100%	Fabrics and Wallpapers
Colefax and Fowler Srl	Italy	100%	Fabrics and Wallpapers

<sup>\*</sup>Owned directly by parent company

There was no movement in the number of shares held in subsidiary undertakings during the year.

At 30th April 2009, the ESOP Trust owned 647,422~(2008-797,422) ordinary shares of 10p in the Company at cost, with a market value of £647,422 (2008 – £1,307,772). Dividends on these shares have been waived.

The ESOP can provide benefits to all employees of the Group.

For the year ended 30th April 2009

3. <b>Investments</b> continued	595,000 shares	in the ESOP wer	e under option at	the balance she	eet date:		
	Number of shares	Number of option holders	Exercise price	Date of grant	Exercisable from	ı Expiry	/ Date
	25,000	1	£1 total	21.10.02	21.10.03	20.1	0.12
	25,000	1	£1 total	29.03.04	29.03.05	28.0	3.14
	225,000	4	£1 total	28.04.06	28.04.06	27.0	
	110,000	3	£1 total	27.04.07	27.04.07	26.0	
	210,000	3	£1 total	30.04.08	30.04.08	29.0	4.18
						G	iroup
						2009 £'000	2008 £′000
4. Inventories and	Finished goods					13,121	12,706
work in progress	Work in progress r	ss payments received	d and receivable			992 (858)	1,407 (756
	Less. progress p	ayments received	a una receivable		_	13,255	13,357
					-	13,233	
					Group	Coi	mpany
				2009	2008	2009	2008
				£′000	£′000	£′000	£′000
5. Trade and other	Amounts owed	by subsidiary un	dertakings	_	_	3,236	2,831
receivables	Trade receivabl			9,758		-	-
	Other receivable			596		80	-
	Prepayments ar	nd accrued incom	ne	1,307	1,158	213	641
				11,661	10,561	3,529	3,472
	All receivables	fall due for paym	ent within one ye	ar.			
6. Cash and cash equivalents	For the purpos following:	es of the consoli	dated cash flow	statement, cash	and cash equiva	llents con	nprise the
					Group	Cor	mpany
				2009	2008	2009	2008
				£′000	£′000	£′000	£′000
	Cash at bank a	nd in hand		3,079	3,862	_	358
	Bank overdrafts			(1)	) (1,443)	(998)	-
				3,078	2,419	(998)	358

Cash at bank earns interest at floating rates based on daily bank deposit rates. The fair value of cash and cash equivalents are considered to be their book value.

For the year ended 30th April 2009

		Gı	oup	Com	ipany
		2009 £'000	2008 £′000	2009 £'000	2008 £′000
17. Trade and other	Bank overdraft	1	1,443	998	_
payables – current	Trade payables	4,394	4,983	-	_
	Accruals Forward contracts	2,900	3,848	4	10
	Payments received on account	514 1,447	- 1,169	_	-
	Corporation tax	387	995	_	-
	Other taxes and social security costs	1,626	1,106	_	-
	Other payables	2,416	1,603	_	-
		13,685	15,147	1,002	10
	The Group's overdraft facilities are secured by a fixed and floating charge over all assets of the C		eral company	guarantee a	and a firs
				Gro	up
				2009 £′000	2008 £′000
8. Deferred Taxation	Deferred taxation has been provided as follows:				
	Accelerated capital allowances on property, plan			81	86
	Excess of depreciation over capital allowances of	on property, plant an	d equipment	(393)	(319
	Short-term timing differences			(1,278)	(1,63
				(1,590)	(1,868
	recovered.  This is made up as follows:  Deferred taxation included in non-current assets  Deferred taxation included in non-current liabili			(1,590)	(1,991 123
	Deferred taxation included in non-current habin	ittes		(1,590)	(1,868
				(1,330)	
				Deferred £'000	taxation £'000
	Movements in provisions:			(1.000)	(2.12)
	At 1st May (Credited)/charged to the income statement			(1,868) (92)	(2,129 147
	(Charged)/credited directly to equity			886	(29
	Movement relating to change in tax rate			_	142
	Translation adjustment			(516)	1
	At 30th April			(1,590)	(1,868
	The deferred income tax charged/(credited) to ed	quity during the year	r is as follows	s:	
				2009	2008
				£′000	£′000
	Fair value reserves in shareholders' equity:				
	Cash flow hedge reserve (see note 21)			(144)	-
	Share options granted  Deferred tax on long-term loan foreign currency	movements		- 1,030	12 (41
	and the same of th			886	(29
					(43

For the year ended 30th April 2009

## 18. **Deferred Taxation** continued

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the balance sheet date. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

A deferred tax asset amounting to £37,000 (2008 - £25,000) primarily for capital losses has not been recognised. This is because in the opinion of the Directors there will be no suitable taxable gains in the foreseeable future, and it cannot be regarded as more likely than not that there will be suitable taxable profits from which any future reversal of the underlying timing differences can be deducted.

#### 19. Financial Instruments

The financial instruments of the Group as classified in the financial statements as at 30th April 2009 can be analysed under the following IAS 39 categories:

				Te	otal
		2009 £′000	2008 £′000	2009 £'000	2008 £′000
		10,354 3,079	9,403 3,862	10,354 3,079	9,403 3,862
		13,433	13,265	13,433	13,265
				To	otal
2009 £'000	2008 £'000	2009 £′000	2008 £'000	2009 £'000	2008 £′000
F14				F14	
514	_	- 7,294	10,274	7,294	10,274
514	_	7,294	10,274	7,808	10,274
	through pr 2009 £'000	<b>£'000</b> £'000	10,354   3,079   13,433	£'000       £'000         10,354       9,403         3,079       3,862         13,433       13,265         Liabilities at fair value through profit or loss       Cother financial liabilities         2009       2008         £'000       £'000         £'000       £'000         514       -         -       -         7,294       10,274	receivables     To 2009     2008     2009       £'000     £'000     £'000     £'000       10,354     9,403     10,354       3,079     3,862     3,079       13,433     13,265     13,433       Liabilities at fair value through profit or loss     Cother financial liabilities     To 2009       2009     2008     2009     2008     2009       £'000     £'000     £'000     £'000     £'000       514     -     -     -     514       -     -     7,294     10,274     7,294

The Group's principal financial instruments comprise of cash, short-term deposits, bank overdrafts, bank loans, foreign currency derivatives and various items such as trade and other receivables and trade and other payables that arise directly from its operations.

The main risks arising from the Group's financial instruments are interest rate risk, liquidity risk, credit risk and foreign currency risk. The Board reviews and agrees policies for managing each of these risks and they are summarised below. These policies have remained unchanged.

#### Interest Rate Risk

The Group has a seasonal cash flow that moves between net cash and net debt in the course of each year. The Group is exposed to cash flow interest rate risk on floating rate deposits and bank overdrafts.

#### Liquidity Risk

The Group's objective is to maintain an appropriate balance between continuity of funding and flexibility through the use of multi-currency overdrafts and bank loans. The Group has various borrowing facilities available to it amounting to £7.5 million (2008 – £7.3 million). The undrawn committed facilities available at 30th April 2009 in respect of which all conditions had been met at that date total £7.5 million (2008 – £7.3 million). Group borrowing facilities are reviewed annually with HSBC.

The Group's trade and short term creditors all fall due within 60 days. At 30th April 2009 the Group's trade payables were £4.4 million (2008 – £5.0 million) and trade receivables were £9.8 million (2008 – £8.8 million) giving a ratio of 2.2. This, together with the Group's unused borrowing facility constitutes a very low liquidity risk.

For the year ended 30th April 2009

#### 19. Financial Instruments

#### Credit Risk

continued

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Group is mainly exposed to credit risk from credit sales. It is Group policy, implemented locally to assess the credit risk of new customers before entering contracts. Such credit ratings are taken into account by local business practices.

Credit risk also arises from cash and cash equivalents and deposits with banks. For banks, only independently rated parties with minimum rating "A" are accepted.

The Group's credit risk is spread over a large number of customers and historically the Group's bad debt experience has been extremely low.

#### Foreign Currency Risk

Due to the international nature of its operations, the Group faces currency exposures in respect of exchange rate fluctuations against sterling. The most significant of these is the US where revenue in US dollars represents 41% of Group revenue.

The majority of the US subsidiary's revenue is sourced by imports from the UK and Europe. This revenue is invoiced in US dollars. The Group minimises the currency translation exchange risk by the use of forward contracts. The fair value of these contracts at 30th April 2009 is detailed below.

The Group's exposure to movements in the US dollar is estimated at approximately £60,000 per one cent movement in the dollar. The Group has a natural hedge between Euro costs and Euro revenues but this is dependent on maintaining Euro revenue at current levels.

About 28% of the revenue of the Group is to customers in countries other than the UK and US. Most of this revenue is invoiced in the currencies of the countries involved. The Group does not hedge currency exposures on this revenue using forward contracts as any exchange rate risk is considered to be insignificant due to the offsetting effect of imports.

The Group has continued its policy of not hedging balance sheet translation exposures except to the extent that overseas liabilities, including borrowings, provide a natural hedge. It is also the Group's policy not to hedge income statement translation exposures.

The balance sheets of overseas operations are translated into sterling at the closing rates of exchange for the year and any exchange difference is dealt with as a movement in the foreign exchange reserve. The income statements of overseas business are translated at an average rate of exchange.

#### Derivatives

The Group uses currency derivatives to forward-buy and sell foreign currency in order to hedge future transactions and cash flows. The Group is party to forward contracts denominated in US dollars to eliminate transactional currency exposures on future expected revenue in the US.

At 30th April 2009 the Group had 11 outstanding forward contracts to sell US\$0.5 million each with a maturity date ranging from 20th May 2009 to 20th January 2011.

In addition the Group is in a forward contract arrangement to sell \$0.5 million a month, for twelve months commencing on 20th May 2009, at rates between 1.61 and 1.5225. The contract is geared such that, if the exchange rate on the date of each monthly contract is below 1.5225, then the amount to be sold is doubled to \$1 million at 1.5225.

The fair values of the Group's forward foreign contracts based on marked to market values at the balance sheet date are as follows:

	2009 £'000	2008 £'000
Fair value of forward foreign currency contracts	(514)	(13)

#### Capital Disclosures

The directors consider the Group's capital to consist of its share capital and reserves.

The Group's objective when maintaining capital is to safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders.

To the extent that the Group consider it has surplus capital it has been Group policy to return this to shareholders through share buy backs.

#### Other Financial Instruments

The book amount for trade and other receivables, cash and cash equivalents, bank overdrafts, and trade and other payables with an expected life of 12 months or less, is considered to reflect its fair value.

For the year ended 30th April 2009

			s and vables	То	tal
	Company	2009 £′000	2008 £′000	2009 £′000	2008 £′000
19. <b>Financial instruments</b> continued	Financial assets Trade and other receivables Net cash and cash equivalents	3,316 -	2,831 358	3,316	2,831 358
	Total	3,316	3,189	3,316	3,189
			inancial lities	То	tal
		2009 £′000	2008 £′000	2009 £′000	2008 £′000
	Financial liabilities Trade and short term creditors	998	_	998	_
	Total	998		998	

The Company acts as a holding company for the Group's subsidiaries and does not trade. Its financial instruments comprise cash, bank overdraft, amounts receivable and payable from subsidiary undertakings and other receivables and payables.

The Company faces interest rate risk on its bank overdraft and liquidity risk on managing cash flows from its subsidiary undertakings. The Company participates in a Group wide multi-currency overdraft facility of  $\pm 6.5$  million (2008 –  $\pm 6.5$  million) which is available to the UK companies in the Group.

The Company's financial liabilities at 30th April 2009 comprise its bank overdraft which is repayable on demand.

		А	authorised		ed, called up d fully paid
		2009	2008	2009	2008
20. Share Capital	Ordinary shares of 10p each	£3,300,000	£3,300,000	£1,481,000	£1,536,000
	Number of shares	33,000,000	33,000,000	14,810,000	15,360,000
			Allotted, called	d up and fully pa	id
		2009 Number	2009 £	2008 Number	2008 £
	Ordinary shares of 10p each				
	At beginning of year	15,360,000	1,536,000	15,653,932	1,565,393
	Employee share options exercised Purchase of own shares for cancellation	(550,000)	(55,000)	10,000 (303,932)	1,000 (30,393)
	At end of year	14,810,000	1,481,000	15,360,000	1,536,000

The remaining 15,000 options in the Company's Executive Share Option Scheme, granted and outstanding at 30th April 2008, lapsed during the year and the scheme closed.

Details of share options and shareholdings of Directors are shown in the Directors' Report on pages 8 to 10.

Share options over the ESOP shares are shown in note 13 on pages 28 and 29.

During the year the Company purchased 550,000 ordinary shares in the market for cancellation, for a consideration of £894,531, representing approximately 3.6% of the issued share capital.

At 30th April 2009

		Share Premium Account £'000	Merger Reserve £'000	Capital Redemp- tion Reserve £'000	ESOP Share Reserve £'000	Share Based Payment Reserve £'000	Foreign Exchange Reserve £'000	Cash Flow Hedge Reserve £'000	Retained Earnings £'000
21. Reserves	Group:								
	At 1st May 2008	11,148	-	1,338	(20)	664	124	-	4,439
	Share buybacks	_	_	55	(10)	(2.1)	_	_	(895)
	Share option lapsed Share options exercise	- d	_	_	(10)	(21) (168)	_	_	31 168
	Foreign currency	u –	_	_	_	(100)	_	_	100
	translation	_	_	_	_	_	1,931	_	_
	Unrealised losses						.,,,,,		
	on cash flow hedges	_	_	_	_	_	_	(370)	_
	Profit retained	_	_	_	_	_	_	_	1,830
	Dividends paid	_	_	_	_	_	-	_	(592)
	At 30th April 2009	11,148		1,393	(30)	475	2,055	(370)	4,981
	Company								
	Company: At 1st May 2008	11,148	10,762	1,338	(20)	664	_	_	5,954
	Share buybacks	11,140	10,702	55	(20)	- 004	_	_	(895)
	Share option lapsed	_	_	_	(10)	(21)	_	_	31
	Share options exercise	d –	_	_	_	(168)	_	_	168
	Profit retained	_	_	_	_	_	_	_	164
	Dividends paid	-	-	_	_	_	-	_	(592)
	Other movements				30				
	At 30th April 2009	11,148	10,762	1,393		475			4,830
	Group:								
	At 1st May 2007	11,141	_	1,308	(157)	508	(539)	_	1,443
	Share buybacks	_	_	30	- 137	- 156	_	_	(465)
	ESOP shares granted Share option exercised		_	_	137	130	_	_	_
	Foreign currency	,							
	translation	_	_	_	_	_	663	_	_
	Profit retained	_	_	_	_	_	_	_	4,065
	Dividends paid	_	_	_	-	_	-	_	(604)
	At 30th April 2008	11,148		1,338	(20)	664	124		4,439
	Company:								
	At 1st May 2007	11,141	10,762	1,308	(157)	508	_	_	3,596
	Share buybacks	_	_	30	_	_	_	_	(465)
	ESOP shares granted	_	-	_	137	156	_	_	_
	Share option exercised	l 7	_	_	_	_	_	_	-
	Profit retained	-	-	-	-	_	-	-	3,427
	Dividends paid	_	_	_	_	-	_	_	(604)
	At 30th April 2008	11,148	10,762	1,338	(20)	664	_		5,954

The cumulative amount of goodwill written off on all acquisitions to date is £23,062,000 (2008 – £23,062,000).

Retained earnings includes £291,000 (2008 – £139,000), stated after deferred taxation of £194,000 (2008 – £93,000), in respect of the pension scheme liability of a Group defined benefit pension scheme.

At 30th April 2009

21. <b>Reserves</b> continued	The following describe	following describes the nature and purpose of each reserve within owners' equity:								
	Reserve	Reserve Description and purpose								
		Share capital Share premium Capital redemption ESOP share Share based payment Merger	Amount subscribed for share capital at nominal value.  Amount subscribed for share capital in excess of nominal value.  Amounts transferred from share capital on redemption of issued shares.  Weighted average cost of own shares held by the ESOP trust.  Difference between cost and fair value of ESOP options granted.  Premium on shares issued to fund acquisitions prior to 1999, which is for used							
	Retained earnings	for write-off of goodwill on consolidation.  Cumulative net gains and losses recognised in the statement.								
	Foreign exchange									
	Cash flow hedge	Unrealised gains and losses, net of deferred tax, arisi forward exchange contracts and options at the balance		uation of						
			2009 £′000	2008 £′000						
of Movements in Equity  Dividends paid Repurchase of s Share options la ESOP shares gra	Total recognised incon Dividends paid Repurchase of shares Share options lapsed ESOP shares granted	ne relating to the year	3,391 (592) (895) - -	4,728 (604) (465) 8 293						
	Net increase in equity		1,904	3,960						

#### 23. Share Based Payment

The Group operates an equity-settled share based remuneration scheme for directors and employees. Share options vest immediately but the shares cannot be sold for a minimum of three years. The shares in this scheme are disclosed in the table below.

19,229

21,133

15,269

19,229

	2009 Weighted average exercise price	2009 Number	2008 Weighted average exercise price	2008 Number
Outstanding at 1st May	£1 total	760,000	£1 total	600,000
Granted during the year Exercised during the year Lapsed during the year	£1 total £1 total £1 total	(150,000) (15,000)	£1 total £1 total £1 total	210,000 (50,000) —
Outstanding at 30th April	£1 total	595,000	£1 total	760,000

All of the options outstanding at the end of the year had vested and were exercisable (2008 – all).

The weighted average share price (at date of exercise) of options exercised during the year was 92.5p (2008 – 224.5p).

No options were granted during the year. The weighted average fair value of each option granted during 2008 was 164.0p. 15,000 options lapsed during the year (2008 - nil) and the weighted average share price of each option which lapsed was 94.5p.

#### Share based payment charge

Equity at 1st May

Equity funds at 30th April

No options were granted in the year and therefore no share based payment charge arises. In calculating the share based payment charge for the previous year, the market value of the shares at the date of grant was used as an approximation of the fair value of the share options issued. This charge has been discounted at a rate of 15% to take into account the fact that the shares under option cannot be sold within three years of the date of grant.

At 30th April 2009

		£′000	£′000
23. <b>Share Based Payment</b> continued	The share-based remuneration expense (note 6) comprises: Employee share option scheme		293
	The Group did not enter into any share based payment transactions with	h parties other than e	emplovees

during the current or previous year.

#### 24. Commitments Under **Operating Leases**

At 30th April 2009 the Group had total commitments under non-cancellable operating leases as follows:

2009

2008

	2	2008		
	Land and Buildings £'000	Other £'000	Land and Buildings £′000	Other £'000
Within one year	4,038	43	2,839	54
Between one and five years	14,024	55	9,925	76
Over five years	4,651	-	4,148	_
	22,713	98	16,912	130

The majority of leases of land and buildings are subject to rent reviews every 5 years.

The disclosures for the prior year have been updated to reflect the total, rather than the annual, commitments of the Group.

25. Pension Commitments Group companies previously operated a defined contribution pension scheme which was closed in December 2006 and therefore no pension cost charge has been recorded in the current year (2008 – £nil).

> Group companies also make pension contributions for eligible employees to group personal pension schemes. These schemes are independently administered. The pension cost charge represents contributions payable by Group companies to the schemes during the year and amounted to £212,769 (2008 - £268,716).

> The Group's US subsidiary Cowtan & Tout operates a funded benefit pension scheme. This scheme relates to the acquisition of Jack Lenor Larsen on 1st July 1997. The scheme was closed to new members on 31st December 1997. Existing members' current pension contributions were transferred to a defined contribution scheme and hence all future benefits became fixed on the date the scheme was closed. The most recent actuarial valuation of the fund was on 30th April 2009 using the projected unit credit method. As the scheme is closed to new members and all benefits have been frozen, assumptions concerning inflation and the rate of increase of salaries, pensions and deferred pensions are not applicable. The rate used to discount scheme liabilities was 5% (2008, 2007 - 5%). The market value of investments at 30th April 2009 was £609,924 (2008 - £634,874, 2007 - £674,042), all of which have an expected long term rate of return of 5% (2008, 2007 – 5%). Due to the nature of the investments, the actuarial value of the assets and the market value are the same. The present value of scheme liabilities at 30th April 2009 was £1,094,806 (2008 - £867,341, 2007 - £877,056), resulting in an unfunded actuarial accrued liability of £484,882 (2008 - £232,467, 2007 - £203,014). An accrual of £485,000 (2008 - £232,000, 2007 - £203,000) covering the unfunded actuarial accrued liability is included in the Group balance sheet together with a related deferred tax asset of £194,000 (2008 -£93,000, 2007 - £83,000).

> A total of £145,950 (2008 - £16,962) in actuarial losses and a total of £13,753 (2008 - £10,093) in finance charges were recognised in Group operating expenses in the year.

At 30th April 2009

25. <b>Pension Commitments</b> continued	The fair value of the	assets in the schen	2009	2008	2007	2006	2005
			£′000	£′000	£′000	£′000	£′000
	Cash and cash equiver Fixed income Equities	alents	25 311 274	14 335 286	21 334 319	25 395 349	762 - -
	Total market value of Present value of sche		610 (1,095)	635 (867)	674 (877)	769 (996)	762 (951
	Deficit in scheme Related deferred tax	asset	(485) 194	(232) 93	(203) 83	(227)	) (189 77
	Net pension liability		(291)	(139)	(120)	(134)	(112
						2009 £'000	2008 £′000
	Movement in deficit Deficit in scheme at Cash contributions Finance charge	1st May 2008				(232) 4 (14)	) (10
	Actuarial gains and le Currency translation					(146) (97)	
	Deficit in scheme at	30th April 2009				(485)	(232
	History of experience gains and losses:	% scheme 2009 assets/ £'000 liabilities	% scheme 2008 assets/ £'000 liabilities	% scheme 2007 assets/ £'000 liabilities	2006		% scheme 2005 assets/ 2'000 liabilities
	Actual return less expected return on pension scheme assets Experience losses arising on the pension scheme	(173) (27.2%)	(6) (1.0%)	19 (2.5%)		(0.5%)	(32) 4.2%
	liabilities Actuarial loss	27 3.1% (146) (16.8%)	(11) 1.3%	(7) 0.7% 12 (1.2%)		2.0%	(4) 0.4% (36) 3.7%
26. Guarantees  27. Related party	The Company has indebtedness and lial & Tout Incorporated. in respect of their ov the guarantee amoun	oilities to the Bank There is a cross guerdraft facilities. A sted to £2,269 (200	of the Company parantee between t 30th April 200 08 – £1,442,957	y, Colefax and In the Company 9, the value of ().	Fowler Ind and each subsidiar	corporated n of its U.K. y overdrafts	and Cowtan subsidiaries covered by
Transactions				•		2009 £'000	2008 £′000
	Interest charged on long term loans to Colefax and Fowler Holdings Limited					544	558
	At the year end the fe	ollowing amounts	were owed to th	e Company by	its subsic	diaries: <b>2009</b> £'000	2008 £′000
	Colefax and Fowler I Colefax and Fowler I Sibyl Colefax and Joh Kingcome Sofas Limi	imited nn Fowler Limited				7,650 2,614 527 95	7,706 2,720 8 47
						10,886	10,481

## FIVE YEAR REVIEW

	2009 IFRS £'000	2008 IFRS £'000	2007 IFRS £'000	2006 UK GAAP £'000	2005 UK GAAP £'000
Revenue	75,562	78,181	71,013	68,361	64,455
Profit from operations	2,656	6,081	5,842	4,419	3,427
Profit before taxation	2,649	5,942	5,806	4,094	3,147
Profit attributable to shareholders	1,830	4,065	3,899	2,824	2,209
Basic earnings per share	12.9p	27.5p	24.8p	17.4p	13.1p
Diluted earnings per share	12.4p	26.1p	23.9p	16.8p	13.0p
Dividends per share	2.88p	4.20p	4.00p	3.75p	3.50p
Equity	21,133	19,229	15,269	15,506	12,426
Operating cash flow	5,176	6,956	8,034	7,556	4,786
Net funds/(debt)	3,078	2,419	363	(300)	(4,051)

#### NOTICE OF MEETING

Notice is hereby given that the 2009 Annual General Meeting of Colefax Group plc will be held at 19-23 Grosvenor Hill, London W1K 3QD on 15th September 2009 at 11.00 a.m. to transact the following business:

#### **Ordinary Business**

- 1. To receive, and if thought fit, to adopt the audited Annual Accounts of the Company for the year ended 30th April 2009, together with the reports of the Directors and of the auditors thereon.
- 2. To declare a final dividend of 1.33p per ordinary share.
- 3. To re-appoint BDO Stoy Hayward LLP as auditors of the Company from the conclusion of this Annual General Meeting until the conclusion of the next general meeting of the Company at which accounts are laid.
- 4. To authorise the Directors to determine the remuneration of the auditors.
- 5. To re-elect W. Nicholls, who retires by rotation, as a Director.

#### **Special Business**

To consider and, if thought fit, to pass the following resolutions of which resolution 6 will be proposed as an ordinary resolution and resolutions 7 and 8, will be proposed as special resolutions.

- 6. THAT the Directors be and are hereby generally and unconditionally authorised pursuant to Section 80 of the Companies Act 1985 (the "Act") to exercise all or any of the powers of the Company to allot relevant securities (within the meaning of that section) of the Company up to an aggregate nominal amount of £493,667 (being one third of the issued share capital of the Company) for a period expiring (unless previously renewed varied substituted or revoked by the Company in general meeting) fifteen months after the passing of this resolution or at the conclusion of the next Annual General Meeting of the Company following the passing of this resolution, whichever first occurs, save that the Company may prior to such expiry make an offer or agreement which would or might require relevant securities to be allotted after such expiry and the Directors may allot relevant securities pursuant to any such offer or agreement and so that all previous authorities given by the Company in general meeting pursuant to Section 80 of the Act are revoked (save to the extent relied upon prior to the passing of this resolution).
- 7. THAT, subject to the passing of Resolution 6, the Directors be and are hereby generally empowered pursuant to Section 95 of the Act to allot or make offers or agreements to allot equity securities (within the meaning of Section 94(2) of the Act) of the Company pursuant to the authority conferred by Resolution 6 as if Section 89(1) of the Act did not apply to such allotment provided that this power:
  - (a) shall expire fifteen months after the passing of this resolution or at the conclusion of the next Annual General Meeting of the Company following the passing of this resolution, whichever first occurs, save that the Company may prior to such expiry make an offer or agreement which would or might require equity securities to be allotted after such expiry and the Directors may allot equity securities pursuant to any such offer or agreement; and
  - (b) shall be limited to:
    - (i) allotments of equity securities where such securities have been offered (whether by way of rights issue, open offer or otherwise) to holders of equity securities in proportion (as nearly as may be) to their existing holdings subject only to the Directors having a right to make such exclusions or other arrangements in connection with such offering as they deem appropriate, necessary or expedient,
      - (A) to deal with equity securities representing fractional entitlements; and
      - (B) to deal with legal or practical problems under the laws of, or the requirements of any recognised regulatory body or any stock exchange in, any territory; and
    - (ii) allotments of equity securities for cash otherwise than pursuant to paragraph (i) up to an aggregate nominal amount of £74,050.

#### NOTICE OF MEETING

- 8. THAT the Company be generally and unconditionally authorised to make one or more market purchases (within the meaning of Section 163(3) of the Act) of ordinary shares of 10p each in the capital of the Company ("ordinary shares") provided that:
  - (a) the maximum aggregate number of ordinary shares authorised to be purchased is 2,221,500 (representing 15% of the issued ordinary share capital);
  - (b) the minimum price which may be paid for an ordinary share is 10p;
  - (c) the maximum price which may be paid for an ordinary share is an amount equal to 105% of the average of the middle market quotations for an ordinary share as derived from The London Stock Exchange Daily Official List for the five business days immediately preceding the day on which that ordinary share is purchased;
  - (d) this authority expires at the conclusion of the next Annual General Meeting of the Company or within twelve months from the date of the passing of this resolution, whichever is earlier; and
  - (e) the Company may make a contract to purchase ordinary shares under this authority before the expiry of the authority which will or may be executed wholly or partly after the expiry of the authority, and may make a purchase of ordinary shares in pursuance of any such contract.

**By order of the Board** R. M. Barker BSc ACA Secretary 20th July 2009

**Registered Office** 39 Brook Street London W1K 4JE

#### Notes:

- 1. Only those members entered in the register of members of the Company as at 6.00 p.m. on 13th September 2009 shall be entitled to attend and vote at the above meeting in respect of the number of shares registered in their name at that time. Changes to entries in the register of members after 6.00 p.m. on 13th September 2009 shall be disregarded in determining the rights of any person to attend and vote at the meeting.
- 2. A member entitled to attend and vote at the meeting is entitled to appoint one or more proxies to attend, speak and vote, on a poll, on his/her behalf. A proxy need not be a member of the Company. A Form of Proxy is enclosed. If you require additional forms, please contact Computershare Investor Services on 0870 702 0003.
- 3. A member may appoint more than one proxy in relation to a meeting, provided that each proxy is appointed to exercise the rights attached to a different share or shares held by him.
- 4. Members who are unable to be present at the Annual General Meeting are invited to complete and return the Form of Proxy, which in order to be effective, must reach the Company's registrars not less than 48 hours before the time appointed for the meeting. The lodgement of a Form of Proxy, other such instrument or any CREST Proxy Instruction (as described in paragraph below) will not preclude a shareholder from attending and voting at the meeting in person.
- 5. In order to facilitate voting by corporate representatives at the meeting, arrangements will be put in place at the meeting so that:
  - (i) if a corporate shareholder has appointed the Chairman of the meeting as its corporate representative with instructions to vote on a poll in accordance with the directions of all of the other corporate representatives for that shareholder at the meeting, then on a poll those corporate representatives will give voting directions to the Chairman and the Chairman will vote (or withhold a vote) as corporate representative in accordance with those directions; and
  - (ii) if more than one corporate representative for the same corporate shareholder attends the meeting but the corporate shareholder has not appointed the Chairman of the meeting as its corporate representative, a designated corporate representative will be nominated from those corporate representatives who attend, who will vote on a poll and the other corporate representatives will give voting directions to that designated corporate representative.
  - (iii) Corporate shareholders are referred to the guidance issued by the Institute of Chartered Secretaries and Administrators on proxies and corporate representatives. See www.icsa.org.uk for further details of this procedure. The guidance includes a sample form of representation letter if the Chairman is being appointed as described in (i), above.
- 6. Further details of the resolutions proposed at this Annual General Meeting can be found in the Directors' Report on pages 8 to 10. The following documents will be available for inspection at the registered office of the Company during normal business hours on each business day from the date of the notice convening the Annual General Meeting up to the close of the meeting:
  - (i) the Register of Interests of Directors (and their families) in the capital of the Company; and
  - (ii) copies of all contracts of service under which Directors of the Company are employed by the Company or any of its subsidiaries.





HEAD OFFICE: 19/23 GROSVENOR HILL, LONDON WIK 3QE